



TATA INSTITUTE OF SOCIAL SCIENCES
V.N. PURAV MARG, DEONAR – MUMBAI 400 088
(A Deemed University under Section 3 of the UGC Act, 1956)
SCHOOL OF VOCATIONAL EDUCATION

Date: 28 October 2019

Recruitment Advertisement

TISS – SVE is inviting applications for below mentioned position

Job Title : Assistant Manager - Business Development

No. of Vacancies : 2
Fixed term contract : Two years (on extension basis)
Qualification : Graduate with relevant work experience in related field
Experience : Min 4-5 years business development/sales experience
Reporting to : Head of Business Development
Job location : Deonar, Mumbai

We are looking for a Business Development Executives who can help us to tap organized and unorganized workforce in India by offering various skill enabled courses under TISS – School of Vocational Education.

Job Responsibility: Expand the School of Vocational Education module in line with the strategic vision of the institution Effectively prospect, develop, evaluate and appoint training partners. Develop long-term relationships and design account plans for new relationships. Generate leads from marketing events for student mobilization. Meet biannual and annual targets.

Skills Required:

1. Excellent written and verbal communication.
2. Entrepreneur skills and ability to work autonomously.
3. Ability to upsell and cross sell.
4. Proficiency in MS office skills.
5. Passion for Education.

Annual CTC Offered : 5 Lacs Per Annum (Negotiable)



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Brief on the Institution

In December 2011, Tata Institute of Social Sciences set up the School of Vocational Education (SVE) to provide immediate and definite interventions to improve the skill levels of millions of youth, through appropriate vocational training programmes. The target beneficiaries include organized and unorganized workforce across the industries and SVE aims to cover every individual who needs to develop employable skills. A vision of creating an ecosystem that would bring back the dignity of labour to all professions and occupations to create sustainable sources of income for the blue collar workforce and youth in the country. For more details visit our website <https://www.sve.tiss.edu/>

Interested Candidates may share their updated resumes on

colet.coelho@sve.tiss.edu

Contact person: Ms. Colet Coelho, Senior Manager - HR
Contact No. 022-2552 5602

Last date for applying is 15 November 2019